RECEIVED

2016

SEP 1 5 2016

Hfx No. 453673

COURT ADMINISTRATION

SUPREME COURT OF NOVA SCOTIA

IN THE MATTER OF:

Application by Hefler Forest Products Limited (the "Applicant") for relief under the Companies' Creditors Arrangement Act

AFFIDAVIT

- I, Floyd Gaetz. of Halifax, in the Province of Nova Scotia, make oath and say as follows:
- 1. I am the President of Hefler Forest Products Limited ("HFPL"), the applicant herein.
- 2. I have personal knowledge of the evidence sworn in this affidavit except where otherwise stated to be based on information or belief.
- 3. I state, in this affidavit, the source of any information that is not based on my own personal knowledge, and I state my belief of the source.

Background

- 4. Hefler Forest Products Limited carries on an integrated saw mill and biomass power generating business on approximately 15 acres of land at Beaverbank Nova Scotia. It has 59 employees.
- 5. Hefler Forest Products Limited had carried on business at the same site as a sawmill for approximately 150 years until it was purchased by the current owners in December 2013. At the time of purchase it was producing approximately 14,000 board feet per day of finished product.
- 6. The new owners set out to make improvements to the sawmill by investing in, upgrading, rebuilding, or replacing most of the sawmill's components to the point where it now produces 60-65,000 board feet a day. The Applicants plan has been to further increase production to 70-75,000 board feet a day resulting in a lower cost per thousand board feet produced. As to obtain the increased production a capital investment is required of an additional \$750,000 900,000 these plans are currently on hold.
- 7. The new owners also set out to construct on its property a biomass power generator. The power generator is fueled by waste biomass created in the sawmill operation, (approximately 80%) the balance of required biomass is purchased from third parties. The Applicant has entered into a 20

- year "Power Purchase Agreement for Renewable Energy" with Nova Scotia Power Inc. ("NSPI") under the COMFIT (Community Feed-In Tariff) Program at rates as approved for such projects by the Nova Scotia Utility and Review Board.
- 8. The Power Generator was commissioned on July 1, 2015 (it had been intended to be commissioned on April 1) and since its commissioning has been selling power to NSPI pursuant to the terms of the Power Purchase Agreement.
- 9. The Applicant believes that with some improvements the power generator could generate and sell even more power to NSPI but current cash flow restraints limit its ability to make the required improvements.
- 10. The sawmill and power plant are now fully operational notwithstanding delays and the need to deal with the approximately \$3,000,000 of uninsured losses from a fire and roof collapse.
- 11. As of June 30th, 2016 a total of \$30,064,544 had been loaned to or invested in the Applicant, by the Royal Bank ("RBC"), the Business Development Bank ("BDC"), and by the Applicant's current shareholders.
- 12. Balances of amounts lent or invested are approximately:
 - (a) RBC \$11,315,344
 - (b) BDC \$ 3,000,000
 - (c) Applicant's Shareholders \$15,608,131
- 13. The funds lent or invested in the Applicant have been largely used as follows:

Construction – new 3.7 MW biomass power	\$18,221,294.00
Sawmill investment and refurbishment	\$ 7,028,366.00
Accumulated losses since December 2013	\$ 4,911,894.00
Dice	\$30,161,544.00
Difference – from unsecured creditors	\$ (97,010.00)
	\$30,064,544.00

- 14. On August 2, 2016, this Honourable Court saw fit issue an Order providing for a stay of proceeding against HFPL up to and including September 22, 2016 and approving DIP Financing in the amount of \$1,000,000.00.
- 15. The Stay of Proceedings and DIP financing had been sought to provide HFPL with time to seek out qualified persons with an interest in acquiring or investing in HFPL to enable HFPL to bring forth a Plan of Arrangement in the best interest of all of its creditors and to provide the funds required by HFPL to continue to operate its sawmill and power generator business

while it pursued the steps required to identify a purchaser/investor and develop a Plan of Arrangement.

- 16. As intended HFPL has continued, since August 2, 2016, to operate its sawmill and power generator business and to pursue a sale/investment which will enable it to put forward a Plan of Creditors Arrangement which is in the best interest of its creditors.
- 17. This affidavit is provided in support of an application by HFPL for orders to permit it to continue the process undertaken by :
 - (a) Extending the stay of proceeding to December 31, 2016; and
 - (b) Establishing a process for identification and determination of claims against HFPL and its present and former directors and officers; (a time consuming procedure required in the CCAA process)

Sawmill and Power Generator Operations

- 18. HFPL's sawmill and power generator operations to September 10, 2016 have been positive. HFPL's cash flow is \$356,457.00 better than the cash flow projected in the Cash Flow Forecast attached to and forming part of the Proposed Monitor's Report of July 20, 2016. DIP of \$650,000.00 has been drawn to September10, 2016 versus the \$800,000.00 projected in the Proposed Monitor's cash flow projections of July 20, 2016. It is perhaps of note that HFPL's expenses include \$276,636.00 of Professional Fees which have been \$133,364.00 less than projected. Attached and marked as Exhibit "A" to this my affidavit is a true copy of the Monitor's Cash Flow Variance Analysis for the period from July 23, 2016 to September 10, 2016.
- 19. The value of HFPL's current assets have increased between June 30, 2016 and August 31, 2016. There has been no change in the book value of its fixed assets. Attached and marked as Exhibit "B" to this my affidavit are true copies of the HFPL's unaudited Financial Statements to June 30, 2016 and as Exhibit "C" is an internally prepared balance sheet, and income statements for the Mill and Power Plant to August 31, 2016 both of which show the value of HFPL's current and fixed assets as at the end of the period reported on.
- 20. It is not expected that there will be a material change in the value of HFPL's current or fixed asset values between September 22, 2016 and December 31, 2016. No additional DIP financing is being requested during the extended Stay Period. Attached and marked as Exhibit "D" to this my affidavit is a true copy of a Cash Flow Forecast for the period from September 12, 2012 to December 31, 2016 attached and marked as Exhibit "E" to this my affidavit is a "Summary of Changes to Working Capital over Forecast Period" as of September 12, 2016 prepared by HFPL's financial advisors Grant Thornton in which they

project that the change in HFPL's working Capital Assets between September 10 and December 31, 2016 is estimated to be a decrease of \$62,613. Grant Thornton opines, with which I agree , that the continued use of HFPL's capital assets will serve to maintain their value.

The Sales/Investment Process

- 21. By Letter dated August 1, 2016, HFPL engaged Grant Thornton Corporate Finance Inc. ("GTCFI") to assist it in connection with the potential sale of or investment in HFPL.
- 22. The plan proposed by GTCFI and accepted by HFPL was as follows:
 - (a) Develop a list of potential purchasers/investors, prepare a confidential information memorandum ("CIM") outlining the opportunity and prepare a non-confidential "teaser" document for distribution to potential purchasers/investors. The target date for completing this phase was August 9, 2016;
 - (b) Distribute the teaser to potential purchasers/investors, distribute the CIM to potential purchasers/investors after their signing a non-disclosure agreement, interact and respond to potential purchasers/investors queries and their due diligence requests (this included providing access to a data room to those who had signed non-disclosure agreements and arranging and conducting site visits) recieve and evaluate non-binding letters of interest. The soft target date for completing the process was set as September 15, 2016;
 - (c) The next phase in GTCFI's process is to meet with prospective purchasers/investors and working with HFPL and its legal advisors to negotiate a purchase agreement. The soft target date for completing this process is October 15, 2016; and
 - (d) The final phase is the finalization of agreements and closure with a soft target date of November 30, 2016.
- 23. GTCFI advises me, and I verily believe that it:
 - (a) Sent out 57 teasers;
 - (b) Sent out 13 CIM's after potential purchasers signed non-disclosure agreements.
- 24. I am aware that to date ten interested parties have entered the data room, eight parties have conducted site tours, and four parties have provided letters of interest/intent.

- 25. There have been other persons who have expressed an interest some of whom have been granted access to the data room. To date these persons have not pursued their expressed interest further.
- 26. One of the letters of interest referred to in paragraph 24 is in for a proposed investment, one is for purchase of all of the shares or assets of HFPL for a price well in excess of the amount required to pay out RBC, BDC, and the DIP Lender the third is at a price insufficient to pay the first ranking secured and is unlikely to be given consideration and the fourth is a third party workout proposal.
- 27. Additional time is required to continue the process intended to lead to an agreement with an interested purchaser or investor which will enable HFPL to file a Plan of Arrangement.
- 28. I am advised by counsel that notwithstanding GTCFI's soft target date of November 30, 2016 for closing because of the steps required in the CCAA process, one of which is the identification and determination of claims, it is highly unlikely that a Sanction Order could be applied for or obtained which would enable a closing by the November 30, 2016.

Claims Procedure Order

- 29. HFPL seeks authorization to undertake a process (the "Claims Procedure") to identify and determine all effective claims against the Company and its present and former directors and officers.
- 30. HFPL is seeking the requested order (the "Claims Procedure Order") at this time in order to advance toward the formulation and implementation of a plan of compromise or arrangement (the "Plan") between the Company and its creditors. Given the length of time necessary to complete a Claims Procedure, the Applicant believes it is prudent to initiate the process now so that it can be run concurrently with other steps being taken under the provisions of the CCAA.
- 31. The proposed Claims Procedure Order provides for the following:
 - (a) The publication of a Notice to Creditors in The Chronicle Herald (Provincial Edition);
 - (b) The mailing by the Monitor of a proof of claim document package to the Company's known creditors;
 - (c) The filing with the Monitor of a proof of claim form;

- (d) A claims bar date of 5:00 p.m. (Atlantic Time) on October 31, 2016, after which date, creditors who have failed to deliver a proof of claim in respect of a claim shall be barred from making of enforcing such claim;
- (e) The review of all submitted proofs of claim and the determination by the Monitor, with the assistance of the Company, whether to allow or disallow, in whole or in part, the validity and/or quantum of each claim for voting and/or distribution purposes;
- (f) The determination of the claim for voting purposes does not in any way affect and is without prejudice to determine such claim for distribution purposes (i.e. to insure that a dispute over the quantum of an otherwise allowable claim does not prevent the applicable creditor from voting on a Plan);
- (g) The ability of any person whose claim has been disallowed, in whole or in part, for voting and/or distribution purposes, as applicable, to dispute the decision by delivering a dispute notice to the Monitor in the manner described in the Claims Procedure Order; and
- (h) The hearing of such dispute and the determination of any such disputed claim by Augustus (Gus) Richardson, Q.C. as claims officer.
- 32. I am advised by counsel to HFPL and verily believe that the terms of the Claims Procedure Order are consistent with similar court orders granted in other recent CCAA proceedings. I believe the Claims Procedure provides a fair and efficient way to determine claims against the Company and its directors and officers.

SWORN TO at Halifax, Province of Nova Scotia, this 15th day of September, 2016, before me:

A Barrister of the Supreme Court of

Nova Scotia

Carl A Holy

This is Exhibit "A" referred to in the Affidavit of Floyd Gaetz sworn before me on September 15, 2016

A Barrister of the Supreme Court of Nova Scotia

Carl H

CASSI RECEIPTS CANADATIVE WEEKS CANADATIVE WE
--

This is Exhibit "B" referred to in the Affidavit of Floyd Gaetz sworn before me on September 15, 2016

A Barrister of the Supreme Court of Nova Scotia

Carl A Holm

#1615122

Financial statements

(Unaudited – Prepared by Management)

Hefler Forest Products Ltd.

June 30, 2016

Contents

	Page
Statements of Loss and Deficit	2
Balance Sheet	3
Statement of Cash Flows	
Notes to the Financial Statements	5–10
Statement of Loss and Deficit - Mill	11
Statement of Loss and Deficit – Power Plant	10

Hefler Forest Products Ltd.		
Statements of Loss and Deficit Year ended June 30		
(Unaudited - Prepared by Management)	2016	2015
Revenue		
Mill	\$ 7,049,592	\$ 4,467,041
Power Plant	3,663,128	
	10,712,720	4,467,041
Cost of sales and direct costs	<u>9,176,353</u>	5,178,669
Gross profit (loss)	1,536,367	(711,628)
Operating costs and expenses		
Amortization	1,147,952	257,432
Business, property taxes and licenses Donations	72,836	46,892
Electricity – PP	486	3,513
Insurance	207,009	-
Interest	197,165	84,603
Interest on long-term debt	49,127 596,180	41,922
Marketing fees	227,714	350,311 13,941
Miscellaneous	41,690	29,203
Office	57,512	75,393
Payroll and benefits	1,005,937	241,130
Professional fees	429,173	137,574
Repairs and maintenance Silvicuture	257,219	78,209
Telephone	41,708	33,539
Travel and meals	11,472	14,416
Water - PP	32,509 162,851	53,846
	4,538,540	1,461,924
Loss before other income	_(3,002,173)	(2,173,552)
Other income (Note 12)	101,359	417,868
Net loss	\$ (2,900,814)	\$ (1,755,684)
Deficit, beginning of year	\$ (2,367,517)	\$ (611,833)
Net loss	(2,900,814)	(1,755,684)

\$ (5,268,331)

Deficit, end of year

\$ (2,367,517)

Hefler Forest Products Ltd.		
Balance Sheet		
June 30		
(Unaudited – Prepared by Management)	2016	2015
Assets		
Current		
Cash and cash equivalents		
Receivables (Note 4)	\$ 519	\$ 301,058
Inventory (Note 5)	697,509	690,589
Prepaids	1,197,787	1,367,025
Investment tax credit receivable	102,373	178,172
investment tax credit receivable	10,794	183,429
	2,008,982	2,720,273
Property, plant and equipment (Note 3)	25,223,379	21 926 612
Intangible	25,347	21,826,613
Investment, at cost	1,000	28,772
Investment tax credit receivable	319,454	1,000
Property held for resale	-	302,262
		<u>97,273</u>
	\$ <u>27,578,162</u>	\$ 24,976,193
Liabilities		
Current		
Bank indebtedness (Note 6)	\$ 668,965	\$ -
Payables and accruals	2,113,014	5,547,013
Harmonized sales tax payable	18,261	,,
Government source deductions payable	96,559	57,795
Current portion of long term debt (Note 8)	<u>14,245,169</u>	9,526,341
	17,141,968	15,131,149
Payable to related parties (Note 7)	15 000 404	40.400
Long term debt (Note 8)	15,608,131	12,108,131
3	96,244	<u>104,280</u>
Shareholders' deficiency	<u>32,846,343</u>	<u>27,343,560</u>
Share capital (Note 9)	450	
Deficiency	150 (5.269.221)	150
•	<u>(5,268,331)</u> (5,268,404)	<u>(2,367,517)</u>
	<u>(5,268,181)</u>	<u>(2,367,367)</u>
	\$ 27,578,162	\$ 24,976,193

Hefler Forest Products Ltd.		
Statement of Cash Flows Year ended June 30		
(Unaudited – Prepared by Management)	2016	2015
Increase (decrease) in cash and cash equivalents		
Operating		
Net loss Items not affecting cash	\$ (2,900,814)	\$ (1,755,684)
Amortization Gain on disposition of capital assets	1,147,952 (7,440) (1,760,302)	257,432 <u>(377,845)</u> (1,876,097)
Change in non-cash working capital items		•
Receivables Inventory Prepaids Investment tax credits receivable Payables and accruals	(6,920) 169,238 75,799 155,443 <u>(3,376,974)</u> <u>(4,743,716)</u>	(339,907) (348,418) (95,694) (164,683) 5,266,314 2,441,515
Financing		
Advances (to) from related parties, net Proceeds from long term debt Repayment of long term debt	3,500,000 5,418,098 (707,306) 8,210,792	6,956,662 7,625,000 (166,382) 14,415,280
Investing		
Proceeds from capital dispositions Proceeds from property held for resale Purchase of property, plant and equipment Property held for resale addition Investment tax credits	91,500 115,000 (4,643,080) - - - (4,436,580)	1,531,659 - (17,756,150) (97,273) <u>(275,144)</u> (16,596,908)
(Decrease) increase in cash and cash equivalents	(969,504)	259,887
Cash and cash equivalents (net of bank indebtedness) Beginning of year	301,058	<u>41,171</u>
End of year	\$ (668,446)	\$ 301,058

June 30, 2016 (Unaudited – Prepared by Management)

1. Nature of operations

The Company, Hefler Forest Products Ltd. is incorporated under laws of Nova Scotia. Its principal business activities include the operation of a sawmill and the sale of building supplies. In addition, commencing in fiscal 2016 the Company will generate and resale energy under a purchaser power agreement with Nova Scotia Power Inc.

2. Going concern

The financial statements have been prepared on a going concern basis. The going concern basis assumes that the company will continue in operation for the foreseeable future and be able to realize its assets and discharge its liabilities and commitments in the normal course of business.

During the year ended June 30, 2016 the company had a net loss of approximately \$2.9 million, an accumulated deficiency of \$5.26 million and a working capital deficiency of \$15 million.

On July 22, 2016 the company applied to the court and received protection under the Companies Creditor Arrangement Act (CCAA) to allow the company to restructure its affairs over a period of time. The company's options will include seeking additional debt financing, equity financing, asset sale and possible sale of the company to address its capital requirements. The outcome of these matters cannot be predicted at this time. If the going concern assumption was not appropriate, then material adjustments might be necessary to the accounts and financial statements of the company.

3. Property, plant and equipment

Property, plant and equipment are recorded at cost. The company provides for amortization using the following methods at rates designed to amortize the cost of the property and equipment over their estimated useful lives. The annual amortization and methods are as follows:

Power Plant	30 years Straight line
Buildings	20 years Straight line
Office, yard & power equipment	
Vehicles	30% Declining balance
Forklifts and loaders	30% Declining balance
	15% Declining balance
Mill machinery	10% Declining balance
Paving :	8% Declining balance

June 30, 2016 (Unaudited – Prepared by Management)

3. Property, plant and equipment (continued)

	<u>Cost</u>	Accumulated Depreciation	2016 Net Book Value	Net
Land and land improvements Power plant Buildings Office, yard and power equipment Vehicles Forklifts and loaders Mill equipment Paving	\$ 2,008,479 18,826,499 1,706,957 145,605 188,775 635,256 4,243,306 6,000 \$ 27,760,877	605,040 188,119 73,371 67,004 181,422 1,421,027 1,515	\$ 2,008,479 18,221,459 1,518,838 72,234 121,771 453,834 2,822,279 4,485 \$ 25,223,379	

During the year, investment tax credits totaling \$26,984 (2015 - \$46,864) were deducted from the cost of the related property, plant and equipment.

4. Receivables	<u>2016</u>	<u>2015</u>
Trade receivables Harmonized sales tax Other	\$ 705,620 - - - - - - - - - - - - - - - - - - -	\$ 84,073 395,725 <u>221,791</u> 701,589
Less: Allowance for doubtful accounts	<u>11,111</u>	11,000
	\$ 697,509	\$ 690,589
5. Inventory	2016	<u>2015</u>
Lumber Logs Machine part and supplies Fuel and oil Biomass material	\$ 649,216 136,140 170,937 2,979 	\$ 390,407 569,584 292,115 4,929 109,990 \$ 1,367,025
	,,.	Ψ 1,007,020

June 30, 2016 (Unaudited – Prepared by Management)

6. Bank indebtedness

The Company has an operating line of credit of \$750,000 of which \$135,000 was unused at June 30, 2016. The Company has provided security on the line of credit and on the Royal Bank of Canada long term debt (see Note 8) as follows:

- General security agreement for all the personal property of the Company.
- Joint and several guarantee and postponement claim in the amount of \$2.5 million, signed by three directors of the Company.
- Guarantee and postponement of claim in an unlimited amount signed by a related shareholder, AML Communications Inc. (AML) supported by a general security agreement signed by AML and an assignment of investments in the amount of \$2.5 million.
- Postponement and assignment of claim on Bank's Form 918 signed by related company shareholders and minority shareholders disclosed in Note 8 to these financial statements.
- Collateral mortgage in the amount of \$12.5 million on the Company's property located in Middle Sackville, Nova Scotia.
- Joint and several letters of understanding signed by the Company and guarantor to fund any debt servicing shortfall, construction cost overrun or extras relating to the Generator plant.
- Assignment of the Company's COMFIT agreement.

Intercreditor Agreement in place for asymmetric lending outlining the lenders share enforced proceeds and costs between the Royal Bank of Canada 80% and Business Development Bank Corporation (BDC) 20%.

7. Due to related parties Loan due to a company under common control, AML Communications Inc.	<u>2016</u>	<u>2015</u>
AND COMMUNICATIONS INC.	\$ 9,800,000	\$ 6,500,000
Loan due to a minority shareholder, Petpsewick Holdings Limited	250,000	250,000
Loan due to a company, Auto Wheels in Motion Ltd, controlled by a minority shareholder	51,431	51,431
Loan due to a minority shareholder, Atbin Holdings Inc.	306,700	306,700
Loan due to a minority shareholder company,		
3263403 Nova Scotia Limited	4,000,000	4,000,000
Loan due to a minority shareholder	1,200,000	1,000,000
	\$ 15,608,131	\$ 12,108,131

June 30, 2016 (Unaudited – Prepared by Management)

7. Due to related parties (continued)

An annual interest rate of 6% will be payable on all related party loans at the time the Company achieves positive cash flow from the Power plant operations. All related party loans have no set terms of repayment.

As security on the AML Communications Inc. loan, the Company has provided a general assignment of all personal property of the Company and collateral mortgage on property, all of which is second to the security held by the Royal Bank of Canada and the Business Development Corporation.

8. Long-term debt	<u>2016</u>	<u>2015</u>
Non revolving term facility with the Royal Bank of Canada, bearing interest at the bank's prime rate plus 1.25%, payable in equal monthly instalments of principal and interest of \$11,111 (security - see Note 6).	\$ 1,754,501	\$ 1,866,667
Non revolving term loan with the Royal Bank of Canada, bearing interest at the bank's prime rate plus 1.25%, maturing in 2020 and repayable in equal monthly instalments of principal and interest of \$62,500		
(security – see Note 6).	7,062,500	5,625,000
Non revolving term facility with the Royal Bank of Canada, bearing interest at the bank's prime rate plus 1.25%, payable in equal monthly instalments of principal and interest of \$16,667 (security – see Note 6).	1,883,333	2,000,000
4.75% Volvo Financial Services loan repayable in equal monthly instalments of \$3,377 including interest, maturing in February 2019. As security, the Company has pledged a vehicle with a net book value of \$99,375.	104,280	120.054
Bank of Nova Scotia vehicle loan repayment in equal monthly instalments of \$718 maturing September 2020, secured by motor vehicle	36,799	138,954
Business Development Bank of Canada (BDC) loan with interest calculated on the BDC floating base rate plus 1.75% baid on a monthly basis. Payments commence July 31, 2016 with one principal payment of \$23,680 and the remaining nonthly principal payments of \$22,720 until the date of		
naturity,June 2017. Security noted below.	3,000,000	-

June 30, 2016 (Unaudited – Prepared by Management)

8. Long-term debt (continued)	<u>2016</u>	<u>2015</u>
Atlantic Canada Opportunities Agency (ACOA), non-integrand unsecured loan, payable in monthly principal install commencing October 1, 2016 and maturing on	erest bearing nents of \$5,200	
September 1, 2024	<u>500,000</u> 14,341,413	9,630,621
Less current portion:	14,245,169	9,526,341
	\$ 96,244	\$ 104,280

At June 30, 2016 the company is in breach of its financial covenants with the Royal Bank of Canada, the Business Development Corporation loan and ACOA. As a result, all of the long term debt with these lenders has been classified as current.

The Royal Bank of Canada and BDC have entered into an Intercreditor Agreement for asymmetric lending that provide that these lenders will share enforcement proceeds and costs with 20% for BDC and 80% for The Royal Bank of Canada. Specific security provided by the company to BDC include the following:

- Shared collateral mortgage in the amount of \$12.5M on land and buildings located in Middle Sackville, NS with the Royal Bank of Canada with a percentage of 80% and BDC with a percentage of 20%;
- Shared General Security Agreement providing a first shared security interest between the Royal Bank of Canada with a percentage of 80% and BDC with a percentage of 20% covering all equipment and personal property of the company subject only to priority on inventory and receivables to the Royal Bank of Canada extending line of credit;
- Assignment of Purchase power agreement between the company and Nova Scotia Power Inc. shared with Royal Bank of Canada having a 80% security interest and BDC having a 20% interest;
- Joint and several guarantee of three shareholders for the amount of \$500,000; and postponement of related party debt totalling approximately \$12.1 Million.

9. Share	e capital		<u>2016</u>	<u>2</u>
Authorized 40,000	common shares			
Issued 150	common shares	\$	150	\$ 1

June 30, 2016

(Unaudited - Prepared by Management)

10. Income taxes

For income tax purposes, the Company has non-capital losses which can be applied to reduce future years' taxable income. The income tax benefits related to these non-capital losses have not been recognized in the accounts of the Company. These losses expire as follows:

2031	\$ 206,912
2032	\$ 99,487
2033	\$ 199,236
2034	\$ 594,021
2035	\$ 2,459,067

Direct overhead – Mill

	<u>2016</u>		<u>2015</u>
Freight Gas, diesel, fuel & vehicle Electricity Repairs and maintenance	 1,764 322,074 207,009 247,211 778,058	\$ \$_	8,182 265,818 169,081 178,599 621,680

12. Other income

	<u>2016</u>		<u>2015</u>
Rental Miscellaneous Gain on disposition of capital assets	\$ 7,500 86,419 <u>7,440</u> 101,359	\$ \$	7,500 32,523 377,845 417,868

13. Comparative figures

Certain of the comparative figures have been reclassified to conform to the presentation adopted for the 2016 fiscal year.

Hefler Forest Products Ltd.		
Statements of Loss and Deficit - I	Mill Operations	
(Unaudited - Prepared by Management)	2016	2015
Revenue		
Lumber	\$ E 200 200	A. C. C. C. C.
Chips	\$ 5,290,398 865,335	\$ 3,542,335
Sawdust/Bark/Shavings	585,083	469,039
Logs	308,776	284,288 136,940
Other		34,439
	\$ 7,049,592	\$ 4,467,041
Cost of sales		
Inventory, beginning of year	959,991	000.004
Purchases	4,678,451	886,081 <u>2,956,633</u>
	5,638,442	3,842,714
Less inventory, end of year	<u>785,356</u>	959,991
	4,853,086	2,882,723
Gross profit before direct labour and overhead	2,196,506	1,584,318
Direct labour	1,834,458	1,674,266
Direct overhead (Note 11)	<u>778,058</u>	621,680
	2,612,516	2,295,946
Gross Profit	(416,000)	(711,628)
Operating and administrative		
Amortization	529,049	057.400
Business, property taxes and licenses	64,773	257,432 46,892
Donations	400	3,513
Insurance	125,158	84,603
Interest	24,026	41,922

Drofossianal face	367,000	241,130
Professional fees	158,881	137,574
Repairs and maintenance	123,385	78,209
Silvicuture	41,708	33,539
Telephone	10,528	14,416
Vehicle, travel and meals	24,649	53,846
	1,945,315	1,461,924
Loss before other income	(2,361,325)	(2,173,552)
Other income (Note 12)	101,359	417,868
Net loss	\$ (2,259,966)	\$ (1,755,684)

Interest on long-term debt

Marketing fees

Miscellaneous

Payroll and benefits

Office

178,856

227,714

28,548

46,640

361,000

41,922

350,311

13,941

29,203

75,393

241,130

Hefler Forest Products Ltd. Statements of Loss and Deficit - Power Plant

(Unaudited – Prepared by Management)	2016	2015
Revenue		
Power	\$ 3,560,779	Φ.
Steam	102,349 3,663,128	\$ -
Cost of sales		
Inventory, beginning of year	109,990	
Fuel purchases	1,839,276	100.000
	1,949,266	109,990
Less inventory, end of year	238,515	109,990 109,990
	<u> 1,710,751</u>	109,990
Gross Profit		****
GIOSS PIOIIL	<u>1,952,377</u>	-
Operating costs and expenses		
Amortization	618,903	
Business, property taxes and licenses	8,063	-
Donations	86	-
Electricity	207,009	_
Insurance	72,007	-
Interest	25,101	_
Interest on long-term debt	417,324	-
Miscellaneous	13,142	-
Office	10,872	-
Payroll and benefits Professional fees	644,937	-
Repairs and maintenance	270,292	-
Telephone	133,834	-
Travel and meals	944	-
Water	7,860	-
., 4.0,	<u>162,851</u>	_
	<u>2,593,225</u>	**
Net loss	\$ (640,848)	\$ -

This is Exhibit "C" referred to in the Affidavit of Floyd Gaetz sworn before me on September 15, 2016

A Barrister of the Supreme Court of Nova Scotia

Hefler Forest Products Ltd. Balance Sheet Aug 31/16

ASSET

Current Assets		
Current Account - Royal Bank		
RBC US Account		515,813
Accounts Receivable	647.000	519
Allowance For Doubtful Accounts	617,088	
B Saulnier Loan	(11,111)	
Acct Receivable Clearing	3,000	
Deficiencies	58,373	
Total Receivables	6,225	
Prepaid Miscellaneous		673,575
Investment Tax Credit - Current		82,690
Total Current Assets	-	10,794
Total Garrent Assets	-	1,283,391
Inventory Assets		
Yard Lumber		574,186
Pine Warehouse		26,819
Stickers and Pile Bottoms		27,862
Logs		257,991
Parts Inventory		138,075
Gas, Deisel, Furnace Oil		2,979
Biomass Inventory		201,321
Total Inventory Assets	-	1,229,233
Other Assets		
WestFor Management Inc. Shares		
Investment Tax Receivable		1,000
Retainer - Green Lander		319,454
Retainer - Wickwire Holm		60,000
Total Other Assets		30,000
Total Other Assets	_	410,454
Fixed Assets		
Net - Power Plant Equipment		16,938
Net- Forklifts and Loaders		444,945
Net - Vehicle		117,855
Net - Signs		862
Net - Mill Machinery		2,780,000
Net Office and Yard Equipment		57,606
Net - Buildings		1,241,025
Net - Biomass Storage Building		268,432
Net - Paving		4,425
Net Land Improvements	ŧ	644,185
Land		1,364,294
Net Power Plant		18,272,806
Total Fixed Assets		25,213,372
Other Fixed Assets		
Net - Intangibles		2
	-	24,662
	-	24,662
TOTAL ASSET		28,161,112

LIABILITY

Current Liabilities	
Accounts Devemble	
Accruale	
Line of County	2,137
Challendar A	,636
Total Accounts Payable	,615
A.F. MacPhee Holding Limited	3,152,524
Employee Vacation Pay Payable	650,000
Payroll Remittance	29,275
Gift Certficates	50,406
Net HST	100
Current Portion of Long Term Debt	(20,198)
Total Current Liabilites	1,459,407 5,321,514
	3,321,314
Long Term Liabilities	
RBC Mortgage \$2m 1,754	,501
	,316
RBC Biomass Facility 7,062	,500
RBC Property Facility 1,883	,333
BDC Loan 3,000	,000
	,081
ACOA Loan 500	,000
Current Portion of Long Term Debt (1,459)	.407)
Total Loans	12,878,324
Due to AML Communications Inc	9,800,000
Due to Petpesick Holdings Inc.	250,000
Due to Auto Wheels in Motion	51,431
Due to Atbin Holdings	306,700
Due to 3263403 Limited	4,000,000
Due to D Barrett	1,200,000
Total Long Term Liabilities	28,486,455
TOTAL LIABILITY	22 007 000
	33,807,969
EQUITY	
Share Capital	
Common Shares	150
Total Share Capital	150
Retained Earnings	
Retained Earnings - Previous Years	
Current Earnings	(5,268,331)
Total Retained Earnings	(378,677)
Total Netalieu Earlings	(5,647,008)
TOTAL EQUITY	(5,646,858)
LIABILITIES AND FOLUTY	
LIABILITIES AND EQUITY	28,161,112

Hefler Forest Products Ltd. Mill Aug 31/16

Aug 31/10			
REVENUE	July	Aug	YTD
Sales Revenue			
Total Lumber Sales	644,084	597,441	1,241,525
Sawdust/Bark/Shavings	44,798	48,235	93,033
Chips	73,728	86,016	159,744
Sales Discounts	(6,243)		
Net Sales	756,367	727,268	(10,667) 1,483,635
EXPENSE			
Cost of Goods Sold			
Net Inventory Change	125 440		
Net Log Purchases	136,440	(210,962)	(74,522)
Kiln drying - External	317,460	626,187	943,646
Total Cost of Goods Sold	453,899	<u>538</u> 415,763	538
GP	302,468		869,662
Total Other Revenue	302,408	40% 311,505	43% 613,973
Payroll Evnences			
Payroll Expenses Wages & Salaries	155 30-		
Bonus	155,388	150,522	305,911
El Expense	3,607	8,095	11,702
	4,384	3,995	8,379
CPP Expenses	7,776	6,649	14,425
WBC Expenses	13,204	7,617	20,822
Employee Bene. Expenses	5,079	5,231	10,310
Total Payroll Expenses	189,439	182,110	371,549
Adminstrative Expenses			
Depreciation	41,290	41,135	02.425
Office Supplies	2,667	41,133	82,425
Accounting, Legal, Professional Fee	2,00,	460	3,146
Professional fees for Financing/Acquisitions	68,906		
Computer Support	•	52,128	121,034
Advertising & Promotions	1,681	230	1,910
Eacan Marketing Fee	-	1,028	1,028
Courier	27,565	25,646	53,211
	135	33	167
Postage	244	317	561
Insurance	10,329	10,347	20,675
Photocopier Lease	1,000	1,000	2,000
Property Taxes	2,016	2,016	4,032
Miscellaneous	135	932	1,067
Internet Charges	163	163	325
Telephone	308	330	638
Cellular Phones	360	484	844
Electricity	17,026	17,902	
Membership/Subcriptions/Licenses	986	955	34,928
Meals	51		1,941
Interest - RBC	10,800	205	256
Bank fees	-	11,263	22,063
Interest - BDC	907	462	1,369
Interest - Miscellaneous	4,950	4,838	9,788
Total Adminstrative Expenses	124 191,640	1,593	1,717
•	151,040	173,486	365,126
General Expenses Diesel			
	3,153	2,347	5,499
Furnace Oil - Kiln Steam	2,231	•	2,231
	16,000	16,000	32,000
Vehicle Expenses	6,085	1,353	7,438
Safety Supplies/Expenses	1,308	312	1,619
Silviculture - Administrative	320		320
Silviculture - Wood Sustainability	15,000	15,000	30,000
Fed Excise Tax	354	146	500
Prov. Road Tax	1,364	562	
Total General Expenses	45,814	35,719	1,926 81,534
Maintenance Expenses			
Office	3.000		
Lower Mill	2,060	1,358	3,418
Planer Mill	13,461	11,634	25,095
	3,455	2,771	6,226
Warehouse/Yard	5,786	9,232	15,018
Kiln	435	435	871
Sarage	98	53	150
Fotal Maintenance Expenses	25,295	25,482	50,777
TOTAL EXPENSE	452,188	416,797	969 005
NET INCOME			868,985
	(149,720)	(105,292)	(255,012)

41%

Hefler Forest Products Ltd. Power Plant

	July		Aug	YTD
REVENUE			_	
Device Color				
Power Sales Steam	358,279		416,858	775,137
TOTAL REVENUE	16,000	-	16,000	32,000
TO THE PEROL	374,279		432,858	807,137
EXPENSE				
Cost of Goods Sold				
Cost of Fuel	153,068		188,065	341,133
Cost of CoMate	1,089		1,089	2,177
Cost of Power	154,156		189,154	343,310
GP (10) A (10	220,123	59%	243,703	56% 463,826 57%
Payroll Expenses				
Wages & Salaries	46,569		52,560	99,129
EI Expense	1,195		1,417	2,612
CPP Expenses	2,130		2,478	4,608
WBC Expenses	2,550		4,047	6,596
Employee Bene. Expenses	2,254		2,295	4,549
Total Payroll Expenses	54,697		62,797	117,494
Adminstrative Expenses				
Depreciation	E4 E11		F4 740	
Office Supplies	54,511 621		54,718	109,228
Accounting, Legal, Professional Fee	240		599 -	1,220
Professional fees for Financing/Acquisitions	68,906		- 52,128	240
Computer Support	1,322		72	121,034
Advertising & Promotions			1,028	1,394 1,028
Courier	-		138	138
Insurance	8,236		8,236	16,472
Property Taxes	2,016		2,016	4,032
Miscellaneous	-		125	125
Internet Charges	76		76	152
Electricty	17,026		17,902	34,928
Phone	322		72	394
Travel	589		257	847
Meals	51			51
Interest - RBC	25,200		26,281	51,481
Bank fees	1,592		389	1,981
Interest - BDC Interest - Misc.	11,550		11,288	22,838
Total Adminstrative Expenses	289	_	3,679	3,968
Total Administrative expenses	192,545	_	179,005	371,550
General Expenses				
Vehicle Expenses	748		1 255	
Water Supply	32,268		1,355 31,448	2,103
Freight	22		31,440	63,716
Total General Expenses	33,038		32,803	<u>22</u>
		-		03,840
Maintenance Expenses				
Generator	11,988		14,634	26,622
Ash Bins	2,984	_	3,000	5,984
Total Maintenance Expenses	14,972		17,634	32,606
TOTAL EXPENSE	295,251	_	292,239	587,491
NET INCOME	(75,128)		(48,536)	(123,664)

This is Exhibit "D" referred to in the Affidavit of Floyd Gaetz sworn before me on September 15, 2016

A Barrister of the Supreme Court of Nova Scotia

Hefter Forest Products Limited
Cash Flow Forecast - (v.15.09.16)
For the Period of Sept 12, 2016 to December 31, 2016

Canada Casana Casana	Cash Folion of Week Cash Folion of Week		RELICION COLL'ECAS	HST on Other Expenses HST Paid (Refund)	Interest on DIP Financing	Repairs and Maintenance General Expression	Water Supply	Electricity	Professional Fees	Logs / External Blomass Payroll (incl. benefits and source ded)	CASH OUTFLOWS	TOTAL CASH INFLOWS	Power Plant - NSP Sale of Equipment HST Collected from CCAA series	Other Sales Skirishing - DND Delichter	Lumber - Eacan External Biomass Sales AR Collections - Decision	CASH INFLOWS	Week ending
304,641	[345,359] 650,000	[345,359]	2149,481	27,962 171,860	100,355	121,253	25.571 36,000 \$3	4021	278,636			1,804,122	747.992	1,487	90(728 ÷ 5/58		7 Weeks Ending
62,719	304,641 (241,922)	(241,922)	340,801	5,700 30,861	15,000	26,190 60,000	7,500 16,000		38,000	104,550 37,000		96,879		7,500	79,170		Week 8 17-Sep-2016
55,994	62,719 (206,725) 200,000	(206,725)	362,335	5,250 32,881	15,000	5,400 10,000		35,804	35,000	753,000 70,000		155,610			136,500		Week 9 24-Sep-2016
437,830	55,994 381,836	341,836	254,304	4,500 18,496	15,000 7,800	3,690	16,000	14,2/8	30,000	104,550 40,000		636,140	417,852		136,500		Week 10 01-Oct-2016
318,214	437,830 (121,616)	(121,616)	277,228	4,500 19,986	15,000	3,690 10,000	7,500		30,000	104,550 82,000		19,110	,		136,500		Week 11 98-Oct-2015
220,715	316,214 (95,429)	(95,428)	234,976	5,250 18,486	15,000	3,690	16 ,000		35,000	100,550		139,547	13.095		109.200	- 1	Week 12 15-Oct-2016
81,524	220,785 (139,261)	(139,261)	297,978	4,500 25,236	15,000	3,590 000,00	į	35,000	30,000	104,550		19,515	2,700		136,500		Week 13
403,467	81,524 321,943	27,943	236,726	4,500 18,486	15,000	3,690	7,500		30,000	104,580		71,683	1,845 348,641		136,500	- 1	Week 14
220,395	403,467 (183,972)	(183,072)	340,804	25,986	7,800	50,000 3,690		14,278	30,000	104,550	į	19.387	1,845		136,500		Week 15
148,901	220,395 (71,494)	(71,484)	229,228	4,500 18,486	15,000	3,690	*		30,000	104,550	į	19,387	1,845		136,500	1) TO-404-71	- 1
65,487	148,901 (153,494) 70,000	(153,494)	311,226	5,250 25,236	15,000	3,990	7,500	3	35,000	104,550	ži į	19,387	1,845		136,500		Week 17
54,512	65,407 (60,894) 50,000	(00,894)	218,626	3,900 18,496	15,000	3,690	3		26,000	104,550	ž k	19,367	1,845		136,500	26-NOV-2016	- 1
383,580	54,512 329,048	329,048	291,304	3,900 19,986	15,000	3,690		14,276	26,000 000	104,550	200,330	79,729	1,845 402,278		136,500	83-Dec-2016	
304,816	383,560 (78,744)	(78,744)	236,476	5,250 18,486	15,000	3,690	7,500	1	37,000 35,000	104,550	36,122	19,367	1,845		136,500	10-Dec-2016	Week 28
178,300	304,816 (126,518)	(126,516)	253,126	3,900 19,986	15,000	3,690		e de la constante de la consta	36,000 36,000 36,000	104,550	128,010	15,565	1,845		109,200	17-Dec-2018	Week 21
94,737	178,300 (83,562)	(83,562)	179,050	3,900 18,150	15,000	10.000 2,250	40,000	40,000	3	63,750	95,488	11,743	1,845		81,900	~	Week 22
334.783	94,737 240,046	240,048	271,800	8,900 3,750 13,850	15,000	2,250	7.500	2,000	122,000	63,750	511,846	68,050	1,845 362,051		81,900	31-Dec-2016	Week 23
327,000	304,641 (289,858)	(289,858)	4,335,982	33,400 73,050 342,874	180,000 240,000	110,000 80,370	145,804 45,000	42,834	916,000	1.639.650	4,048,124	510,687	7,500 34,245 1,530,822		1,962,870	Īdal	From Sept 12 To Dec 31
970,000					m	O m							₩ 0.		>	Note	

DETAILED ASSUMPTIONS:

C - Log purchases based on price of \$85 per ton. Demand for log purchases decrease in Week 10 from 60 to 41 truck loads per week (1 truck load = 30 tons).

A - Lumber sales (net of HST at 14% - US sales are 7% of total) are based on average sales per day of 65,000 board feet at \$.42

No sales for Holidays - Oct 10, Nov 11, 2 days for Xmes and 2 day for New Years — In the middle of December Weekly sales are down to 260,000 BF from 325,000 BF.

B - Power plant sales are based on average output of 3.2 megawatts per hour assuming 1 down day per month and a scheduled 3 day shut down in Week 15 for bi-annual maintenance

D - Siviculture costs are estimated at \$3 per ton for logs purchased and the company recovers 50% of these costs from the DNR. Initial stiviousture payments in Week 8 represents catch up of payments to stiviousture contractors (all post CCAA expenses).

E - The Company's bi-annual regular maintenance is scheduled for Week 15. At this time, the Company is also planning to upgrade its water cooling system

This is Exhibit "E" referred to in the Affidavit of Floyd Gaetz sworn before me on September 15, 2016

A Barrister of the Supreme Court of Nova Scotia Heffler Forest Products Limited Summary of Changes to Working Capital over Forecast Period As of September 12, 2016

Cash	Actual Sept. 10, 2016	Forecast Dec. 31, 2016	Change
Cash	304,641	331,608	26,967
Accounts Receivable	417,582	402,460	(15,122)
Inventory - Finished Product	730,380	881,370	150,990
Inventory - Unfinished Logs	273,530	373,082	99,552
Accounts Payable and Accruals (post CCAA)	(131,260)	(131,260)	-
DIP Financing	(650,000)	(975,000)	(325,000)
Net Working Capital	944,873	882,260	(62,613)